Convertible Wall Party Marquee Tent Selected for Four Season Event Venues

Our Product Introduction

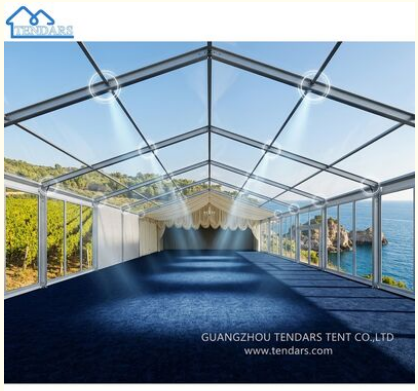
Basic Information

- Place of Origin: Guangdong, China
- Brand Name: Tendars
- Certification: CE, ISO 9001, EN 13782, DIN 4102 B1 fabric
- Model Number: TD-PMT-B3-10
- Minimum Order Quantity: 1 set
- Price: USD 25 - 95 per square meter
- Packaging Details: Frame in bundles by assembly order, fabric folded with interleaving, fittings in labelled crates
- Delivery Time: 15-25 working days after drawing confirmation
- Payment Terms: T/T 30% deposit, balance before shipment; L/C at sight
- Supply Ability: 12000 square meters per month

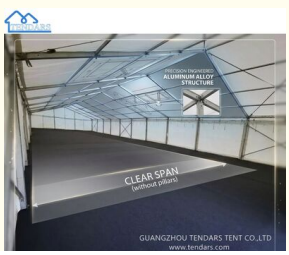


Product Specification

- Frame Material: Hard-pressed Extruded Aluminum 6061/T6
- Frame Profile: 64 / 82 / 100 / 120 Mm Series By Span
- Roof Fabric: 650-850 G/sqm Double PVC-coated Polyester
- Side Wall: PVC, Clear PVC, Glass Panel, Mesh, ABS Hard Wall
- Wind Load: Engineered Configuration With Written Operating Limits
- Snow Load: Steeper Pitch And Reduced Purlin Spacing Options
- Fire Retardant: DIN 4102 B1 / EN 13501 B-s1,d0 On Request
- Application: Four Season Venues
- Warranty: 5 Years Frame, 2 Years Fabric
- Service: Shop Drawings, Supervisor Installation, Lifetime Spares
- Highlight: **Convertible Wall Party Marquee Tent**,



More Images



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Our Product Introduction

Product Description

A venue that hosts events all year cannot justify four different tents. It needs one frame, one anchoring plan and a wall system that changes character with the calendar: open and airy in July, glazed in October, insulated and heated in January. Convertible wall systems make that possible without buying a new structure each season.

The frame is the only part that must be permanent, so it is specified once, generously, for the worst case: winter wind, snow, and the weight of glazed panels. Everything else is a skin. Panels are stored by configuration, and the changeover is scheduled twice a year as a short maintenance task rather than a project.

Key Features and Selling Points

- **Three wall systems:** Open, glazed and insulated panels share the same frame and fixing detail.
- **Winter rated frame:** Structure specified for the heaviest configuration so summer use is never a compromise.
- **Seasonal changeover:** Panels swapped in a day or two by a small crew, with a documented sequence.
- **Configuration storage:** Only the panels not in use need storing, which suits venues with limited space.
- **Consistent exterior:** Same profile and colour across configurations so the venue looks the same from outside.
- **Service access maintained:** Door positions preserved across wall types so service routes do not move.

Technical Specifications

Parameter	Specification
Walls	Open, glazed, insulated
Frame	Rated for heaviest configuration
Changeover	Documented, one to two days
Storage	Panels stored by configuration
Frame material	Hard-pressed extruded aluminum alloy 6061/T6, anodized finish
Frame profile series	64 mm / 82 mm / 100 mm / 120 mm square profiles by span
Bay spacing	3 m / 4 m / 5 m modular bays, extendable at any time
Eave height options	2.5 m to 4 m clear height, higher on request
Roof fabric	650 g / 750 g / 850 g per sqm double PVC-coated polyester, blackout available
Side wall options	Solid PVC, clear PVC, glass panel, mesh, glass door, ABS hard wall
Fire performance	Fabric meeting DIN 4102 B1 / EN 13501 B-s1,d0 on request
Wind load guidance	Engineered configuration by site exposure, documented operating limits
Snow load guidance	Steeper pitch and reduced purlin spacing for snow regions
Temperature range	-30 C to +70 C service range for fabric and frame
Design life	15 years frame, 8 to 10 years fabric under normal use
Warranty	5 years on aluminum frame structure, 2 years on PVC fabric

All values are configuration dependent. Final specifications are confirmed on the approved drawing before production.

Clear Span, Transparent Roof or Solid Wall

The three common configurations are compared below. Most Croatian projects combine two of them on one frame, for example glass facing the sea and insulated solid walls facing the windward side.

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Configuration	Exposure grade	Main advantage	Photography	Best suited to
Clear span with solid PVC walls	A	Full weather protection, lowest cost per sqm	Clean but featureless	Dinners, winter functions, storage
Clear span with clear or glass walls	A+	Protection with uninterrupted view	Excellent, low reflection	Seaside receptions, terraces, marina bars
Transparent roof with solid walls	A+	Sky visible, walls shelter wind	Strong at dusk, hot at midday	Evening ceremonies, sunset dinners
Open sided with shade roof	B	Maximum airflow, no rain protection	Bright and airy	Beach clubs, day bars, summer lounges

Buy or Hire: A Decision Table

Route	Typical user	Trade off
Buy	Recurring events, seasonal terraces, rental fleets	Own asset, no repeat fees, custom branding
Hire locally	One off events with no storage or crew	Low upfront cost, limited configuration choice
Buy with seasonal resale	Growing event businesses	Asset value retained, aluminum recyclable

Configuration Guide for Croatian Buyers

Use the table below to match the structure to your site exposure and event type. Our engineers confirm the final configuration against photographs of the ground, the prevailing wind direction and the event duration.

Duty level	Typical use	Recommended build
Light duty	Garden parties, short events, sheltered inland sites	64 mm profile, alternate bay bracing
Standard duty	Weddings, corporate functions, coastal towns in summer	82 mm profile, cross-braced bays, mixed walls
Heavy duty	Exposed coast, island venues, public events, winter use	100-120 mm profile, full bracing, engineered anchors

Applications

Hotels, event venues, restaurants with terraces and cultural centres use convertible systems to keep one outdoor space productive across the year. It also suits resorts with a single terrace that must serve summer weddings and winter conferences, and venues in mountain regions with a short warm season.

Planning the Changeover Calendar

The most useful decision is the changeover date, agreed before the season starts. On the Adriatic it usually falls in late October and mid April; inland it moves a few weeks earlier and later. Booking the crew for those dates in advance avoids the classic problem of a cold snap arriving while the tent is still in summer configuration.

We also recommend documenting the changeover on video the first time. A fifteen minute recording of the crew removing and refitting panels becomes the training material for every future season, and it removes the dependence on one person who happens to remember how it was done.

Why Croatian Event Buyers Work With Tendars

Every project starts with an engineering question rather than a catalogue page: what wind will this structure see, what ground will it stand on, and how long will it stay up. Our technical team reviews site photographs, exposure and event duration before a configuration is proposed, and the recommendation is issued as a drawing set that a venue manager or a safety officer can actually read.

The factory behind that advice is vertically integrated. Aluminum profiles are cut, machined and welded in house, PVC panels are welded on our own high-frequency lines, and every frame is trial assembled before it is packed. Because we control both the metal and the membrane, a buyer gets one supplier responsible for fit, tension and finish instead of two parties pointing at each other when a panel does not line up.

Documentation is part of the product. Shipments include shop drawings, the packing list matched to crate labels, an installation sequence and a maintenance sheet, and we retain the drawings so that repeat orders match the first delivery exactly. For public events, hotel terraces and protected sites we also prepare the fire performance and anchoring paperwork that local inspections typically request. For four season venues, the drawing set we issue reflects that specific use rather than a generic template.

Notes for the Croatian Market

Most Croatian event enquiries arrive with three requirements: the structure must look right for a coastal or heritage setting, it must stand up to wind that arrives without warning, and it must be installed inside a tight access window. We address these in the quotation stage rather than after the order, which is why our proposals include anchoring options, installation crew guidance and a delivery sequence suited to ferry timetables and old town access restrictions.

Documentation matters too. Public events, hotel terraces and protected sites increasingly require fire performance evidence and a clear anchoring plan. We prepare those documents with the order so the organiser can answer a venue or an inspection without delay, and we keep the drawings on file for repeat orders so the second season is faster than the first.

Frequently Asked Questions

- **What ground surfaces can the tent be installed on?** Grass and soil take ground stakes, paved terraces take chemical anchors where drilling is permitted, and historic or protected paving takes ballast frames. We confirm the fixing method from photographs before the order, so the crew arrives with the right hardware.
- **How is the fabric maintained during the season?** Panels are cleaned with water and a mild detergent, checked for abrasion at contact points, and stored dry and loosely folded between events. A small repair kit with offcuts and a heat gun resolves most minor damage on site within minutes.
- **Do you supply spares for structures bought years ago?** Yes. Bay dimensions and profile colours are held constant across the range, so panels and fittings from earlier production batches remain compatible. We keep drawings on file to confirm the exact specification before shipping spares.

Packaging and Quality Assurance

Every order is packed for two journeys, not one: the delivery to the site and the return to storage at the end of the season. Bundles are strapped to prevent movement, fabric is protected from chafing against aluminum edges, and crates are sized so that a two person crew can handle them without lifting equipment.

Quality checks run through production rather than only at the end. Aluminum is inspected for alloy and wall thickness on arrival, welded panels are water tested, and finished frames are trial assembled. Anything that fails is corrected before packing, so the receiving crew spends its time building rather than sorting. Shipments for four season venues are labelled accordingly, so the receiving crew can match crates to the drawing on arrival.

Request a Quotation

Send us your site location, expected guest numbers, event dates and ground surface, and we will return a configuration proposal with anchoring options, installation guidance and a delivered price to your Croatian port or site. Samples of fabric and frame profiles can be couriered on request.

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