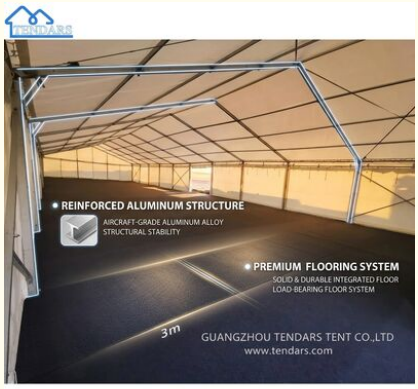


Multi Season Aluminum Party Marquee Tent for Adriatic Yacht Marina Hospitality

Our Product Introduction

Basic Information

- Place of Origin: Guangdong, China
- Brand Name: Tendars
- Certification: CE, ISO 9001, EN 13782, DIN 4102 B1 fabric
- Model Number: TD-PMT-16
- Minimum Order Quantity: 1 set
- Price: USD 25 - 95 per square meter
- Packaging Details: Frame in bundles by assembly order, fabric folded with interleaving, fittings in labelled crates
- Delivery Time: 15-25 working days after drawing confirmation
- Payment Terms: T/T 30% deposit, balance before shipment; L/C at sight
- Supply Ability: 12000 square meters per month

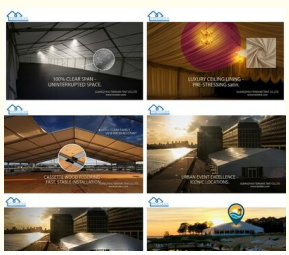


Product Specification

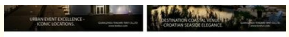
- Frame Material: Hard-pressed Extruded Aluminum 6061/T6
- Frame Profile: 64 / 82 / 100 / 120 Mm Series By Span
- Roof Fabric: 650-850 G/sqm Double PVC-coated Polyester
- Side Wall: PVC, Clear PVC, Glass Panel, Mesh, ABS Hard Wall
- Wind Load: Engineered Configuration With Written Operating Limits
- Snow Load: Steeper Pitch And Reduced Purlin Spacing Options
- Fire Retardant: DIN 4102 B1 / EN 13501 B-s1,d0 On Request
- Application: Yacht Marina Hospitality
- Warranty: 5 Years Frame, 2 Years Fabric
- Service: Shop Drawings, Supervisor Installation, Lifetime Spares
- Highlight: **Aluminum Party Marquee Tent**,



More Images



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Our Product Introduction

Product Description

A marina lives on two calendars. In July the terrace is full of guests who want shade, sea air and an open view. In November the same terrace hosts a boat show briefing, a crew dinner or an owner's meeting, and suddenly walls, heat and acoustic separation matter. Buying two tents for two seasons is wasteful; specifying one frame that accepts different wall, roof and lining configurations is not.

The multi season approach works because the expensive part of a marquee is the structure, not the panels. Keep one frame, one anchoring plan and one set of beams, then change the skin: open sides and a shade roof in summer, solid insulated walls and a lined roof in winter. Storage is limited to the panels that are not in use, which on a marina site is usually the deciding practical factor.

Key Features and Selling Points

- **Seasonal skin changes:** Open, mesh, clear and insulated wall panels swap on the same frame as the season changes.
- **Summer shade configuration:** Shade roof and open sides give airflow and sun protection without closing off the marina view.
- **Winter enclosure configuration:** Solid walls, liners and heating ports convert the same structure into a warm function room.
- **Marine environment protection:** Anodized aluminum and corrosion resistant fittings suit salt air and constant humidity.
- **Wind exposed site anchoring:** Anchoring plans developed for open quaysides where wind is unobstructed by buildings.
- **Reduced storage footprint:** Only the panels not in use need storing, which frees limited marina storage space.

Technical Specifications

Parameter	Specification
Configuration	Summer shade, winter enclosure, mixed
Frame finish	Anodized aluminum, corrosion resistant fittings
Anchoring	Quayside and paved surface options
Storage	Panels stored by configuration
Frame material	Hard-pressed extruded aluminum alloy 6061/T6, anodized finish
Frame profile series	64 mm / 82 mm / 100 mm / 120 mm square profiles by span
Bay spacing	3 m / 4 m / 5 m modular bays, extendable at any time
Eave height options	2.5 m to 4 m clear height, higher on request
Roof fabric	650 g / 750 g / 850 g per sqm double PVC-coated polyester, blackout available
Side wall options	Solid PVC, clear PVC, glass panel, mesh, glass door, ABS hard wall
Fire performance	Fabric meeting DIN 4102 B1 / EN 13501 B-s1,d0 on request
Wind load guidance	Engineered configuration by site exposure, documented operating limits
Snow load guidance	Steeper pitch and reduced purlin spacing for snow regions
Temperature range	-30 C to +70 C service range for fabric and frame
Design life	15 years frame, 8 to 10 years fabric under normal use
Warranty	5 years on aluminum frame structure, 2 years on PVC fabric

All values are configuration dependent. Final specifications are confirmed on the approved drawing before production.

Configuration Guide for Croatian Buyers

Use the table below to match the structure to your site exposure and event type. Our engineers confirm the final configuration against photographs of the ground, the prevailing wind direction and the event duration.

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Duty level	Typical use	Recommended build
Light duty	Garden parties, short events, sheltered inland sites	64 mm profile, alternate bay bracing
Standard duty	Weddings, corporate functions, coastal towns in summer	82 mm profile, cross-braced bays, mixed walls
Heavy duty	Exposed coast, island venues, public events, winter use	100-120 mm profile, full bracing, engineered anchors

Applications

Marinas use this structure for guest receptions, regatta hospitality, boat show briefing rooms, crew dining, owner events and seasonal restaurant terraces. Yacht clubs use it for member functions and prize giving. Harbourside hotels use the same approach for terrace dining that has to work from April to October and again for winter conferences.

Planning a Two Season Calendar

The key planning decision is when to change the skin. On the Adriatic, the transition usually happens in late October and again in April, and it takes a crew a day or two depending on size. Booking that change in advance avoids the situation where a cold snap arrives while the tent is still in summer configuration.

We also recommend deciding the winter layout before the summer build, because heating positions, power routes and door locations are easier to plan when the frame is being installed rather than retrofitted in November. A single site plan covering both configurations saves considerable time over the life of the structure.

Why Croatian Event Buyers Work With Tendars

We have manufactured aluminum marquee structures for more than 17 years, supplying event rental companies, hotels, wedding planners and municipal event teams in over 60 countries, with a growing number of projects along the Croatian coast and inland. Our factory runs in-house aluminum cutting, CNC machining, welding and PVC welding lines, which means the frame and the fabric are made to match each other rather than assembled from third-party parts.

Practical experience shapes the specification. Croatian coastal clients deal with salt air, the bora and short installation windows, while inland clients deal with snow, frost and heated interiors. Having delivered structures into both conditions, we can tell a buyer which details matter for their site instead of selling the same tent to everyone. Every order is supported by shop drawings, a labelled packing list, a written installation sequence and a documented operating limit for wind and snow.

Quality control is documented rather than promised: incoming aluminum is checked for alloy and wall thickness, welded panels are water tested, and finished frames are trial assembled before packing. Structures are produced to CE marking requirements and can be supplied with fabric certification to DIN 4102 B1 or EN 13501 B-s1,d0, together with test reports for buyers who need them for permits or public tenders.

Notes for the Croatian Market

The Adriatic market rewards structures that can change with the season: open and shaded in July, closed and heated in December, and quick to reconfigure when a venue changes its terrace layout. Our Croatian clients increasingly order one frame with two skins rather than two separate tents, which reduces storage, transport and depreciation at the same time.

Ordering from China is a logistics exercise as much as a purchasing decision. We quote delivered terms to Rijeka, Split, Ploce and Kopar, provide packing lists that match crate labels for customs inspection, and sequence loading so that the frame and roof required to close the structure always travel in the first container. Buyers who need documentation for EU import receive the commercial invoice, packing list and certification pack prepared before shipment. For yacht marina hospitality, that translates into a specification we confirm on the drawing, a delivered price to the Croatian port and a build sequence the local crew can follow without supervision.

Frequently Asked Questions

- **What lead time should we plan for a summer event?** Allow 15 to 25 working days for production after drawings are approved, plus shipping time to the port. For spring installations we recommend confirming drawings in winter, because factory slots fill quickly once the European event season begins.
- **Is installation included in the price?** The quotation states clearly what is included. For larger or exposed sites we can send a supervisor for the first installation, and we always provide the drawing set, the labelled packing list and the build sequence so a local crew can complete the work.
- **How do you handle damage discovered after delivery?** Send photographs of the part and its label, and our team confirms within one working day whether it can be repaired locally or replaced from stock. Because every panel and fitting is individually orderable, a single damaged piece never removes a whole structure from service.

Packaging and Quality Assurance

Frames are packed in bundles by assembly order, fabric panels are folded with protective interleaving, and small fittings travel in labelled crates that match the packing list. Loading is planned for mixed containers so that several configurations can ship together without wasting volume. Each shipment includes shop drawings, a packing list, an installation sequence and a maintenance sheet covering cleaning, storage and small repairs.

Before dispatch we trial assemble the frame, check every welded panel for leaks, and photograph the packed goods. If anything arrives damaged in transit, replacement parts are shipped from stock rather than waiting for a new production run.

Request a Quotation

Send us your site location, expected guest numbers, event dates and ground surface, and we will return a configuration proposal with anchoring options, installation guidance and a delivered price to your Croatian port or site. Samples of fabric and frame profiles can be couriered on request.

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